

## Predictable Success: Getting Your Organization On the Growth Track--and Keeping It There

Les McKeown

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### **Predictable Success: Getting Your Organization On the Growth Track--and Keeping It There** Les McKeown

If you own, manage or work for any kind of organization, you have one goal above all else--success. And not just occasional, elusive or temporary success. You're looking for:

- Success that you understand and can control
- Success you can maintain indefinitely
- Success you can replicate
- Success you can scale
- Success that isn't dependent on you alone
- Success that you can teach to others

In short, you're looking for Predictable Success. In this timely, no-nonsense guide, experienced business advisor Les McKeown takes you step-by-step through a startlingly simple, intuitive and universal process that shows you how to bring sustained, lasting, predictable success to your organization. Steeped in a street-smart, savvy insider's deep understanding of exactly how business works in the real world, Predictable Success provides you with a precise road map to success, starting from wherever you are today.

Whatever your challenge, *Predictable Success* shows you the exact steps to take to restore equilibrium to your organization, re-ignite confidence in your own management skills and lead your team forward to the next stage in growth.

"Les McKeown is absolutely on top of his game. Les not only knows--and shows--how your businesses can grow and succeed, he explains it a way that is intuitive, entertaining and immediately actionable."

--Darryl Hutson, Chief Executive Officer, American Express Incentive Services

"Les McKeown has for over 5 years assisted us in the growth and development of our distributorship network. His understanding of what makes a business succeed--and a passionate commitment to teaching others how to accomplish 'Predictable Success'--has been our secret weapon and can be yours, too."

--Mel Haught, CEO, Pella Corp (world leading manufacturer of windows and doors)



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represented just how can the world has grown up. The terminology styles that writer make usage of to explain it is easy to understand. The actual writer made some exploration when he makes this book. That's why this book acceptable all of you.

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