



The Art and Science of Trial Advocacy

L. Timothy Perrin, H. Mitchell Caldwell, Carol A. Chase

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The Art and Science of Trial Advocacy, Second Edition guides the reader through the trial process, suggesting techniques and strategies for each stage of the trial process - pretrial, trial, and post-trial motions; jury selection; opening statements; direct and cross-examination; and closing arguments. Included are illustrative transcripts explaining how to use the various techniques in an actual case, detailed guidance on the effective use of expert witnesses, and practical direction on the incorporation of exhibits and demonstrative evidence into case presentations. The book discusses basic principles of effective communication and persuasion, including the importance of the advocate's credibility and examples of how to develop case presentations that maximize the persuasive impact on judges and juries. The appendix includes the Federal Rules of Evidence.

Additionally, the new Second Edition:

- Recognizes how the rapid development of technology and its use in the courtroom has changed the way trials are conducted and the way lawyers present evidence and argue to the jury.
- Discusses the use of technology in the courtroom.
- Includes materials describing the technology now available to trial lawyers as they prepare and present evidence; and
- Provides "Tech Tips" on how technology might be used to enhance advocacy at various points of the trial.

Also included with the Second Edition are on-line resources to assist the aspiring or less experienced trial advocate. These online resources are available on the LexisNexis Coursebook Support Communities (CSC) Web Course for this book. The CSCs include two videotaped trials - one civil and one criminal - to demonstrate the principles being applied.

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