



Psychological Aspects of Crisis Negotiation

Thomas Strentz

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You arrive at the location. From the information you've been given, an individual...or individuals... has taken at least three...or ten... people hostage. There are demands made, threats boasted, and a deadline given. With all of the hysteria surrounding the scene, how do you discern what is really going on, how do you know who you are dealing with - and just what his...or their...state of mind is?

Focusing on the psychological makeup and motivation of the hostage taker, the victim, and the negotiator, *Psychological Aspects of Crisis Negotiation* equips those on the scene with vital information that allows for fast, safe, and accurate decision making. The author, a seasoned FBI agent and crisis negotiation instructor, divides the content of the book into five comprehensive, yet accessible parts.

The topics in Part I discuss negotiation basics: the traits and training necessary for success, the toll that stress takes on the negotiator, negotiation teams, and the effects of third-party involvement in the process. Part II describes how to react when dealing with suicidal hostage-takers, police-assisted suicide, and crisis negotiations in a correctional setting. It also explains how to negotiate with those who have personality disorders, what to say, and not to say, to each type.

Part III discusses situational indicators as they pertain to subject surrender and volatile negotiations that involve the violent and the suicidal. Group dynamics are explored in Part IV through examination of the incidents in Waco and Ruby Ridge. This section also includes creative criteria for constructive deviation from the guidelines of negotiation. Part V illustrates hostage issues such as the phases of a crisis, the Stockholm Syndrome, and what to communicate to a hostage.

While you never know what type of situation you are responding to, *Psychological Aspects of Crisis Negotiation* is an important resource to have with you at all times...just in case.

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Winston Nakashima:

This Psychological Aspects of Crisis Negotiation book is just not ordinary book, you have it then the world is in your hands. The benefit you will get by reading this book is definitely information inside this book incredible fresh, you will get details which is getting deeper an individual read a lot of information you will get. This particular Psychological Aspects of Crisis Negotiation without we know teach the one who looking at it become critical in pondering and analyzing. Don't always be worry Psychological Aspects of Crisis Negotiation can bring whenever you are and not make your case space or bookshelves' turn into full because you can have it in your lovely laptop even mobile phone. This Psychological Aspects of Crisis Negotiation having excellent arrangement in word along with layout, so you will not feel uninterested in reading.

Mary Ybarra:

The particular book Psychological Aspects of Crisis Negotiation has a lot info on it. So when you check out this book you can get a lot of advantage. The book was authored by the very famous author. This articles author makes some research just before write this book. That book very easy to read you will get the point easily after scanning this book.

Helen McCormick:

Reading can called brain hangout, why? Because if you are reading a book particularly book entitled Psychological Aspects of Crisis Negotiation the mind will drift away trough every dimension, wandering in most aspect that maybe not known for but surely can become your mind friends. Imaging just about every word written in a e-book then become one type conclusion and explanation in which maybe you never get prior to. The Psychological Aspects of Crisis Negotiation giving you a different experience more than blown away your thoughts but also giving you useful information for your better life in this particular era. So now let us teach you the relaxing pattern this is your body and mind will probably be pleased when you are finished looking at it, like winning a game. Do you want to try this extraordinary shelling out spare time activity?

Jodi Dauphin:

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