



Call Me Now - Excellence in B2B Telephone Based Market Research, Lead Generation and Appointment Setting - How To Get More For Less (Leadership Master Class S.)

Jonathan Mark Blain

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Call Me Now is basically a book of two halves, the first half is about excellence in B2B telephone based, market research, lead generation and appointment setting and the second half is about how it is possible to get more for less by outsourcing to low cost countries like India. The book's international best selling author, Jonathan Blain is an authority on unlocking human and business potential. He uses the example of a company who are achieving excellence to convey his message. Those familiar with the book Fish, will recognise some similarities of approach. The book is both informative and thought provoking, and contains 40 amazing cartoons from Roy Nixon, one of the Uk's top cartoonists, which makes it a highly entertaining read too.

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